

ELLEN P. GREEN, PHD

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ACADEMIC POSITIONS AND AFFILIATIONS:

Assistant Professor, School for the Science of Health Care Delivery
Barrett Honors Faculty, Arizona State University 2014 – Present

Research Affiliate, the Mayo Clinic 2016 - Present

PREVIOUS POSITIONS:

Visiting Assistant Professor, Department of Economics
University of Delaware 2012 – 2014

EDUCATION:

Ph.D. in Economics, Virginia Polytechnic Institute and State University Dec. 2011

M.A. in Economics, Virginia Polytechnic Institute and State University 2009

B.A. with honors in Economics, Virginia Polytechnic Institute and State University 2007

PUBLICATIONS:

“Gender Effects on Behavior in the Credence Goods Labor Market: An Experimental Study” joint with Anjali Agrawal, and Lisa Lavergne. *Economic Letters* (2019)

“Payment Scheme Self-Selection in the Credence Goods Market: An Experimental Study” joint with Hernán Bejarano, and Stephen Rassenti. *Journal of Economic Behavior and Organization*. (2017)

“Potential Impact of Risk and Loss Aversion on the Process of Accepting Kidneys for Transplantation” joint with Raymond L. Heilman, Kunam S. Reddy, Adyr Moss, and Bruce Kaplan (second author) *Transplantation*. (2017)

“Experimental and Behavioral Economics of Healthcare” joint with James C. Cox and Heike Hennig-Schmidt. *Journal of Economic Behavior and Organization*. (2016)

“Angels and Demons: Using Behavioral Types in a Real-Effort Moral Dilemma Experiment to Identify Expert Traits” joint with Hernán Bejarano and Stephen Rassenti *Frontiers in Psychology*. (2016)

"Compensation and Production in Family Medicine by Practice Ownership." joint with Alison C. Essary, and David N. Gans. *Health Services Research and Managerial Epidemiology*. (2016) (second author)

“Payment Systems in the Healthcare Industry: An Experimental Study of Physician Incentives.” *Journal of Economic Behavior and Organization*. (2014)

“Lessons Learned from Implementing the Patient-Centered Medical Home.” joint with John Wendland, Colette Carver, Hughes Cortney, and Sun Ki Mun, *International Journal of Telemedicine and Applications*. (2012) (first author)

WORKING PAPERS:

“The Impact of a Merit-based Payment System on Quality of Healthcare: A Framed Field Experiment” joint with Noel M. Arring, Janet O’Brien, Katherine Markiewicz, Katherine Peterson (first author)

“Should I Stay or Should I Go? An Experimental Study of Decision Support Devices and Hospital Discharge,” joint with Sheryl Ball, and Landis Atkinson

“Health Care Policy from Bench to Bedside”

“A Primer in Healthcare Simulations”

WORKS IN PROGRESS:

“Using Behavioral Economics to Increase Comprehension and Knowledge of the Risks and Benefits of Living Organ Donation” joint with Bruce, Kaplan, Ray Heilman, and Kurt Schnier

“An Experimental Study of Payment Scheme Sorting into and out of Mission Firms” joint with Andrew Kloosterman

GRANTS:

1. R01. National Institute on Aging. “A Simulation Study of the Medicare Access and Chip Reauthorization Act.” **PI.** \$1,936,838. 9/1/2019-5/31/2024.
2. ISSR. “Using Behavioral Economics to Increase Comprehension and Knowledge of Risks and Benefits of Living Organ Donation.” **PI.** \$8,000 3/8/2017
3. Mayo ASU Alliance for Health Care Fellows Summer Residency Program. **PI** \$16,000. 3/24/2017
4. ISSR. “Using Behavioral Economics to Transform Health Care Policy: An Experimental Study of Payment Scheme Sorting.” **PI.** \$6,000 3/8/2016
5. ASU Mayo Seed Grant. “Using Behavioral Economics to Transform US Health Care Delivery and Disease Management.” **PI.** \$50,000. 7/31/2015
6. Summer Research Grant, Virginia Tech. **PI** \$2,000 5/1/2009

FELLOWSHIPS, HONORS, AND AWARDS:

Alliance Fellow in the Mayo Clinic and ASU Alliance for Health Care The Mayo Clinic Transplant Center, Arizona	2017
Sun Award Arizona State University	Feb. & May 2016
Distinguished Faculty Scholar Honors Program, University of Delaware	2014
Lee B. Lusted Award (awarded to the top abstract in behavioral economics) Society for Medical Decision Making	2011
Graduate Instructor of the Year Department of Economics, Virginia Tech	2011
Graduate Fellow of Economics and Neuroscience Institute for Advanced Study, Virginia Tech	2011
Making A Difference Scholarship College of Science, Virginia Tech	2011

EDITORIAL EXPERIENCE:

Guest Editor, *Journal of Economic Behavior and Organization: Experiments in Healthcare Policy* 2016 with Jim C. Cox and Heike Hennig-Schmidt

INVITED TALKS (INCLUDING SCHEDULED):

- 2019: Economics Department at the University of Virginia, School of Public Health at the University of Pittsburgh, Department of Resource Economics at the University of Massachusetts Amherst
- 2017: Institute for Behavioral Economics Seminar Series at University of Arizona, School of Nutrition and Health Promotion at Arizona State University, University of Delaware, Economic Science Institute at Chapman University
- 2016: Economic Science Institute at Chapman University, Robert D. and Patricia E. Kern Center for The Science of Health Care Delivery at the Mayo Clinic, Department of Agricultural Economics at Arizona State University
- 2015: Greer Seminar Series at University of Tennessee

- 2014: The Center and Laboratory for Behavioral Operations and Economics (LBOE) at the Naveen Jindal School of Management at the University of Texas at Dallas, Franklin and Marshall, Rochester Institute of Technology, Creighton University, Bryn Mawr College, University of South Carolina (Arnold School of Public Health), Auburn University
- 2013: AEA/ASSA Annual Meetings, Economic Department at Virginia Tech
- 2012: Economic Department at University of Delaware
- 2011: Leonard Davis Institute of Health Economics at the University of Pennsylvania

CONFERENCE TALKS:

- 2018: Southern Economic Association’s Annual Meeting (Washington, DC), North-American Economic Science Association Conference (Antigua, Guatemala)
- 2017: SWEBE (UC Santa Barbara)
- 2016: Southern Economic Association’s Annual Meeting (Washington, DC), North-American Economic Science Association Conference (Tuscon, AZ)
- 2015: Haverford Meeting on Experimental Economics BEEMA, Southern Economic Association’s Annual Meeting (New Orleans), North-American Economic Science Association Conference (Dallas, TX), Workshop on Experimental and Behavioural Health Economics (McMaster University, ON)
- 2014: Southern Economic Association’s Annual Meeting (Atlanta, GA)
- 2013: Southern Economic Association’s Annual Meeting, North-American Economic Science Association Conference (Santa Cruz, CA), Haverford Meeting on Experimental Economics, BEEMA
- 2012: International Economic Science Association Conference (NYU)
- 2011: Southern Economic Association Annual Meeting (Washington DC)

POSTER PRESENTATIONS:

- 2013: Society for Medical Decision Making Annual Meeting, SMDM (Baltimore)
- 2011: Society for Medical Decision Making Annual Meeting, SMDM (Chicago)

WORKSHOPS (ATTENDED):

- NSF: Smart and Connected Health (SCH) Principal Investigators Workshop 2015
- SEA: Andrew Young School of Policy Studies Workshop 2014
Honoring the contributions of John List and Lise Vesterlund
- NBER: Universities’ Research Conference 2013
Poverty, Inequality, and Social Policy
- Workshop on the Medical Home Model, Arlington, VA 2010
- Vernon L. Smith Workshop on Experimental Economics, Orange, CA 2009

REFeree SERVICE:

Journal of Public Economics, Journal of Health Economics, Journal of Economic Behavior and Organization, BMC Health Services, Research, Clinical Therapeutics, Health Economics, Economic Modelling, Contemporary Economic Policy, Economics and Human Biology, Cancer, Management Science, Applied Economics, Health Systems, Annals of Internal Medicine, Inquiry

ADDITIONAL PROFESSIONAL SERVICE:

- Abstract Reviewer Fall 2012 – 2017, 2019
- Society for Medical Decision Making Conference

Grant Reviewer

Veteran's Affairs Health Service Research and Development Merit Review

2018

AFFILIATIONS:

American Economic Association, Behavioral and Experimental Economists of the Mid-Atlantic (BEEMA), Southern Economics Association, Economic Science Association

TEACHING EXPERIENCE:

Arizona State University (2016-Present)

Economics for Health Majors, UG

Health Economics, UG

Director of Applied Capstone Course, Masters

Health Economics, Masters

Behavior and Statistical Tools in Health Environments, Masters

University of Delaware (2012 – 2014)

Honors Principles of Microeconomics

Principles of Macroeconomics

Money and Banking

Intermediate Microeconomic Theory

Honors Colloquium: Behavioral Economics

Honors Money and Banking

Virginia Tech (2007-2011)

Principles of Microeconomics

Intermediate Microeconomic Theory (teaching assistant)

Econometrics (teaching assistant)

Experimental Economics (teaching assistant)

Antitrust and Regulation (teaching assistant)

ADVISING (13 PRIMARY):

Shiela Lokareddy (2015 MS, SHCD); *Jon Patterson* (2015 MS, SHCD); *Ryan Greiger* (2015 MS, SHCD); *Kyle Jahn* (2015 MS, SHCD); *Gabrielle Knight* (2016 MS, SHCD); *Azra Ariff* (2016 MS, SHCD); *Alexandra Douglas* (2016 MS, SHCD); *Nathanial Howard* (2016 MS, SHCD); *Jonathan Underwood* (2016 MS, SHCD); *Anjali Agrawal* (2017 Honors UG, Nutrition); *Christopher Anastos* (2017 MS, SHCD); *Tatyana Minafee* (2017 MS, SHCD); *Michael Genau* (2017 MS, SHCD); *Victoria Eberwein* (2019 MS, SHCD); *Aziza Osman* (2019 MS, SHCD); *Vrishti Shah* (2019 MS, SHCD)

ADVISING (3 AUXILIARY):

Vivian Stewart (2019 Honors BS, SHCD); *Ellie Dries* (2019 Honors BS, ECON); *Katie Pawlik* (2020 Honors BS, SHCD)

UNDERGRADUATE RESEARCH PROJECTS (4 PRIMARY):

Lisa Lavergne (2017 BS, ECON); *Seung Rieh* (2017 BS, ECON); *Caitlyn Hendricks-Costello* (2019 BS, ECON); *Katie Pawlik* (2020 BS, SHCD)

PRESS COVERAGE OF TEACHING:

“Interactive Classroom” *UDaily* online edition, October 26, 2012

“Barrett Grad Anjali Agrawal off to Medical School in the Fall” *Barrett Honors College*, ASU online, January 2, 2018

PRESS COVERAGE OF RESEARCH:

“ASU Partners With Mayo Clinic To Combat Alzheimer’s, Other Issues Facing Medical Industry” *The State Press*, December 2, 2015

ADDITIONAL RESEARCH AND PROFESSIONAL EXPERIENCE:

Arlington Innovation Center: Health Research Virginia Tech	Consultant	Dec. 2011–Jan. 2012
Middlebury College, Middlebury Vermont Middlebury Vermont	Field Experimenter	Summer 2011
Arlington Innovation Center for Health Research Arlington, VA	Research Assistant	Summer 2010
Auriel Capital Management LLP London, U.K.	Research Assistant	Summer 2006

CERTIFICATIONS:

National Institute of Health: Human Subjects Protection Training	August 2014
Collaborative Institutional Training Initiative (Citi Program): Human Research	Dec. 2015

UNIVERSITY SERVICE:

College Research Council, CHS	Fall 2018-present
ASU-Mayo Seed Grant Review Committee	Fall 2016-2018
Motivational Interview (MI) Board Member, CHS	2015-Present
Course Curriculum Committee, CHS	2014-Present
Hiring Committee, SHCD	Fall 2014
Workshop: New Strategies to Engage Faculty in Student Success in the College of Health Solutions	Fall 2014