

**Dan Silverman**  
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**CURRENT POSITIONS**

Rondthaler Family Professor, Department of Economics, Arizona State University	2012-present
Research Associate, NBER	2010-present
Faculty Associate, Survey Research Center, University of Michigan	2004-present

**PREVIOUS POSITIONS**

Associate Professor, Department of Economics, University of Michigan	2009-2012
Visiting Associate Researcher and Associate Professor, Department of Economics, University of California -- Berkeley	2010-2011
Assistant Professor, Department of Economics, University of Michigan	2002-2009
Member, Institute for Advanced Study, Princeton, NJ	2005-2006
Faculty Research Fellow, NBER	2004-2010

**EDUCATION**

University of Pennsylvania, Ph.D. in Economics	2002
Harvard University, Kennedy School of Government, M.P.P.	1997
Williams College, B.A. in Political Science, <i>cum laude</i>	1992

**PROFESSIONAL ACTIVITIES**

Coeditor, <i>American Economic Journal – Economic Policy</i>	2013-present
Coeditor, <i>Journal of Public Economics</i>	2011-2013
Board of Editors, <i>American Economic Journal – Economic Policy</i>	2009-2013
Associate Editor, <i>International Economic Review</i>	2010-2013
Member of the Executive Committee, Michigan Retirement Research Center	2012-present
Associate Editor, <i>Journal of Public Economics</i>	2008-2011
Associate Director, Michigan Retirement Research Center	2009-2010, 2011-2012

**RECENT AWARDS**

Schmölders Prize of the Verein für Socialpolitik, for “Who Is (More) Rational?”	2016
Arizona State University Faculty Achievement Award for Defining Edge Research in Social Sciences	2014
iHEA Arrow Award, best paper in health economics published in 2008, “Sources of Advantageous Selection: Evidence from the Medigap Insurance Market”	2009
Finalist, NICHCM Health Care Research Award, “Sources of Advantageous Selection”	2009
2007 Banamex Prize for Economics, 2 <sup>nd</sup> place, “Factions and Political Competition	2008

**GRANTS**

Co-PI, Social Security Administration and Michigan Retirement Research Center grant	2015-2016
Co-PI, Alfred P. Sloan Foundation, Research Grant Number 2014-10-12	2014-2016
PI, Social Security Administration and Michigan Retirement Research Center grant	2014-2015
PI, Alfred P. Sloan Foundation, Research Grant Number 2012-3-17	2012-2015

### **GRANTS (contd.)**

Co-PI, Alfred P. Sloan Foundation, Research Grant Number 2012-3-19	2012-2014
PI, NIH, National Institute on Aging Pilot Research Grant	2011-2012
PI, NIH, National Institute on Aging Pilot Research Grant	2011-2012
PI, Social Security Administration and Michigan Retirement Research Center grant.	2009-2010
Co-PI, NIH, National Institute on Aging R01 AG030841	2007-2011
Co-Investigator, NIH, National Institute on Aging P01 AG026571-01	2005-2009

### **PEER REVIEWED PUBLICATIONS**

- [1] Laitner, John, Dan Silverman, and Dmitriy Stolyarov, "The Role of Annuitized Wealth in Post-Retirement Behavior," Working paper, July 2017. (Forthcoming, *AEJ-Macro*)
- [2] Giné, Xavier, Jessica Goldberg, Dan Silverman, and Dean Yang "Revising Commitments: Field Evidence on the Adjustment of Prior Choices," *Economic Journal*, 128(608) 2018, 159-188.
- [3] Farber, Henry, Dan Silverman, and Till von Wachter, "Factors Determining Callbacks to Job Applications by the Unemployed: An Audit Study *RSF Journal of the Social Sciences*, Special Issue *Social and Economic Effects of the Great Recession*. 3(3), 168-201 (2017).
- [4] Batista, Catia, Dan Silverman, and Dean Yang, "Directed Giving: Evidence from an Inter-Household Transfer Experiment," *Journal of Economic Behavior and Organization*, 118 (2015), 2-21.
- [5] Gelman, Michael, Shachar Kariv, Matthew D. Shapiro, Dan Silverman, and Steven Tadelis, "Harnessing Naturally Occurring Data to Measure the Response of Spending to Income," *Science* 345(6193) (2014), 212-15.
- [6] Choi, Syngjoo, Shachar Kariv, Wieland Müller, and Dan Silverman "Who Is (More) Rational?" *American Economic Review*, 104(6) (2014), 1518-50.
- [7] Silverman, Dan, Joel Slemrod, and Neslihan Uler "Distinguishing the Role of Authority "In" and Authority "To"," *Journal of Public Economics*, 113 (2014), 32-42.
- [8] Laitner, John and Dan Silverman "Consumption, Retirement and Social Security: Evaluating the Efficiency of Reform that Encourages Longer Careers," *Journal of Public Economics*, 96(7-8) (2012), 615-634.
- [9] Ozdenoren, Emre, Stephen Salant and Dan Silverman "Willpower and the Optimal Control of Visceral Urges," *Journal of the European Economic Association*, 10(2) (2012), 342-368.
- [10] Persico, Nicola, J.C. Rodriguez-Pueblita, and Dan Silverman "Factions and Political Competition," *Journal of Political Economy*, 119(2) (2011), 242-288.
- [11] Fang, Hanming, and Dan Silverman "Time-inconsistency and Welfare Program Participation: Evidence from the NLSY," *International Economic Review* 50(4) (2009), 1043-1077.
- [12] Khwaja, Ahmed, Dan Silverman, Frank Sloan, and Yang Wang "Are Mature Smokers Misinformed?" *Journal of Health Economics* 28(2) (2009), 385-397.
- [13] Fang, Hanming, Michael Keane, and Dan Silverman "Sources of Advantageous Selection: Evidence from the Medigap Insurance Market," *Journal of Political Economy* 116(2) (2008), 303-350.
- [14] Postlewaite, Andrew, Larry Samuelson, and Dan Silverman "Consumption Commitments and Employment Contracts," *Review of Economic Studies* 75(2) (2008), 559-578.
- [15] Khwaja, Ahmed, Dan Silverman, and Frank Sloan "Time Preference, Time Discounting, and Smoking Decisions," *Journal of Health Economics* 26(5) (2007), 927-949.
- [16] Khwaja, Ahmed, Dan Silverman, and Frank Sloan "Smoking, Wealth Accumulation and the Propensity to Plan," *Economics Letters* 94(1) (2007), 96-103.
- [17] Fang, Hanming and Dan Silverman "Distinguishing Between Cognitive Biases: Beliefs vs. Time Discounting in Welfare Program Participation," *Behavioral Public Finance: An Agenda*, edited by Joel Slemrod and Edward McCaffery, Russell Sage Foundation, (2006), 47-81.
- [18] Postlewaite, Andrew and Dan Silverman, "Social Isolation and Inequality" *Journal of Economic Inequality*, 3(3) (2005), 243-262.

### **PEER REVIEWED PUBLICATIONS (contd.)**

- [19]Persico, Nicola, Andrew Postlewaite, and Dan Silverman “The Effect of Adolescent Experience on Labor Market Outcomes: The Case of Height,” *Journal of Political Economy*, 112(5) (2004), 1019-1053.
- [20]Silverman, Dan “Street Crime and Street Culture,” *International Economic Review*, 45(3) (2004), 761-786.
- [21]Fang, Hanming and Dan Silverman “On the Compassion of Time-limited Welfare Programs,” *Journal of Public Economics*, 88(7-8) (2004), 1445-1470.

### **OTHER PUBLICATIONS**

- [22]Fang, Hanming, Michael Keane, Ahmed Khwaja, Martin Salm, and Dan Silverman “Testing the Mechanisms of Structural Models: The Case of the Mickey Mantle Effect,” *American Economic Review, P&P*, 97(2) (2007), 53-59.
- [23]Silverman, Dan, Review of Francesco Parisi and Vernon L. Smith, eds., “The Law and Economics of Irrational Behavior,” *Journal of Economic Literature*, 44 (September) (2006), 728-731.
- [24]Kariv, Shachar, and Dan Silverman “An Old Measure of Decision-Making Quality Sheds New Light on Paternalism,” *Journal of Institutional and Theoretical Economics* (2013) 169(1), 29-44.
- [25]Farber, Henry, Dan Silverman, and Till von Wachter, “Determinants of Callbacks to Job Applications: An Audit Study,” *American Economic Review, P&P* (2016) 106(5), 314-18.

### **WORKING PAPERS**

- [26]Carvalho, Leandro, and Dan Silverman, “Complexity and Sophistication.” Working Paper, May, 2017.
- [27]Gelman, Michael Yuriy Gorodnichenko, Shachar Kariv, Dmitri Koustas, Matthew D. Shapiro, and Steven Tadelis “The Response of Consumer Spending to Changes in Gasoline Prices.” NBER Working paper 22969, December 2016.
- [28]Kimball, Miles, Ryan Nunn, and Dan Silverman, “Accounting for Adaptation in the Economics of Happiness,” NBER Working Paper 21365, July 2015.
- [29]Gelman, Michael, Shachar Kariv, Matthew D. Shapiro, Dan Silverman, and Steven Tadelis, “How Individuals Smooth Spending: Evidence from the 2013 Government Shutdown Using Account Data,” Working paper 2015. (Revision requested, *Journal of Public Economics*)
- [30]Fang, Hanming, Lauren Nicholas, and Dan Silverman “Cognitive Ability and Retiree Health Care Expenditure,” MRRC Working Paper 230, September 2010.
- [31]Postlewaite, Andrew, and Dan Silverman “Non-Cognitive Skills, Social Success, and Labor Market Outcomes,” Working paper. March 2006.

### **TEACHING**

#### **Teaching at Arizona State University**

Public Economics (Ph.D. level)	2013-2014, 2016-7
Public Economics (undergraduate)	2013-2016-7

#### **Teaching at the University of Michigan**

Mathematics for Economists (Ph.D. level)	2002-2004, 2006-2008
Government Expenditure (Ph.D. level)	2002-2004, 2006-2009, 2011
Government Expenditure (undergraduate)	2006, 2009, 2012

#### **Teaching at the University of California -- Berkeley**

Public Economics (undergraduate)	2011
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## **SERVICE**

### **Service at ASU**

Placement Director	2016-2018
Member, University Committee on Regents' Professors	2015-2017
Member, Recruiting Committee	2015-2017
Chair, Personnel Committee	2014-2015, 2017-2018
Member, Personnel Committee	2013-2014, 2015-2017
Chair, Recruiting Committee	2013-2014
Member Graduate Committee	2013-2014

### **Department Service at the University of Michigan**

Director of Graduate Studies	2011-2012
Chair, Senior Recruiting Committee	2011-2012
Director of the Undergraduate Program	2010
Associate Chair for Recruiting	2007-2010
Co-chair, Senior Recruiting committee	2009-2010
Department Executive Committee	2003-2004, 2011-2012

## **PROFESSIONAL ACTIVITIES**

Research Director, Capital Preferences LTD.	2016-present
Member, NIH, Social Sciences and Population Studies Study Section	2016-2020
Visitor, Program in Psychology and Economics, Department of Economics, UC – Berkeley	Spring 2002, 2008

### **Recent Department Seminars,**

University of Western Ontario, University of Wisconsin.	Academic Year 2017-2018
Cambridge University, University of Georgia Economics, USC Economics, Wharton. University of Chicago Economics.	Academic Year 2016-2017
Cornell Economics, Goethe University, Stanford Economics, Tilburg University, UC Berkeley, USC-CESR, University of Oregon, UCSD—Rady, University of Utah Finance.	Academic Year 2015-2016
ASU Policy, ASU Agribusiness, RAND, UCSB, UCSD, UVA. Seoul National University	Academic Year 2014-2015

### **Recent Conference Presentations**

Michigan Retirement Research Center Researcher Conference Ann Arbor, MI	March 2018
NBER/Sloan Foundation Conference on Administrative Data	November 2017
QSPS Conference, Utah State, Logan UT	May 2017
Securities and Exchange Commission, Data Summit, Washington DC	February 2017
American Economic Association Annual Meeting, Chicago, IL	January 2017
Sloan Foundation Working Longer Conference, Stanford, CA	October 2016
American Economic Association Annual Meeting, San Francisco, CA	January 2016
Human Capital and Economic Opportunity Conference on Skills Measurement, Chicago, IL	October 2015
Michigan Retirement Research Center Researcher Conference, Ann Arbor, MI	April 2014

### **Referee**

Excellence in Refereeing Award, *American Economic Review*, 2008, 2009, 2011, 2013.  
*AEJ–Policy*, *AEJ–Micro*, *Econometrica*, *International Economic Review*, *Journal of Political Economy*, *Journal of Public Economics*, *Quarterly Journal of Economics*, *Review of Economic Studies*, and others.