

Steven L. Neuberg

Department of Psychology
Arizona State University
Tempe, AZ 85287-1104

Phone: (480) 965-7845
FAX: (480) 965-8544
steven.neuberg@asu.edu

Education

Ph.D. (1987) Carnegie-Mellon University, Social Psychology; Dissertation: *Interpersonal expectancies and impression formation goals: Overriding the impact of negative expectancies on social interactions and impression formation*

M.A. (1984) Carnegie-Mellon University, Psychology; Master's Thesis: *The generalizability of category-based affect: Stereotype versus piecemeal processes in realistic impression formation*

A.B. (1983) Cornell University, Psychology, magna cum laude; Senior Honors Thesis: *Behavioral implications of automatic information processing: The effects of categories activated by information outside of awareness on performance in the prisoner's dilemma game*

Honors and Fellowships

- 2017 Honorable Mention, *Gordon Allport Intergroup Relations Prize* for best paper on intergroup relations (with Keelah Williams & Oliver Sng), Society for the Psychological Study of Social Issues, for our article "Ecology-driven stereotypes override race stereotypes," *Proceedings of the National Academy of Sciences*, 113, 310-315.
- 2017 Society of Personality and Social Psychology Student Publication Award, to my student Gabrielle Filip-Crawford, for our jointly-authored article, "Homosexuality and pro-gay ideology as pathogens? Implications of a disease-spread lay model for understanding anti-gay behaviors," *Personality and Social Psychology Review*, 20, 332-364.
- 2014 Named *Fellow*, Society for the Psychological Study of Social Issues
- 2013 *Gordon Allport Intergroup Relations Prize* for best paper on intergroup relations (with Mark Schaller), Society for the Psychological Study of Social Issues
- 2012 *Outstanding Doctoral Mentor Award*, Arizona State University (awarded to one or two faculty members per year across all ASU campuses)
- 2009 Named *Fellow*, Society of Experimental Social Psychology
- 2006 Named *Fellow*, Association for Psychological Science
- 2004 Named *Fellow*, American Psychological Association
- 2003 *Featured Faculty Member*, Arizona State University, Co-Curricular Programs,

- October (inaugural selection), for “enhancing the learning of students outside the classroom”
- 2003 Named *Fellow*, Society for Personality and Social Psychology
- 2002 *Finalist, Parents Association Professor of the Year*, Arizona State University
- 2000 *1999-2000 Outstanding Honors Disciplinary Faculty Award*, Barrett Honors College, Arizona State University
- 1996 *Outstanding Teaching Award*, College of Liberal Arts and Sciences Alumni Association, Arizona State University
- 1988 *Finalist, Dissertation Award*, Society of Experimental Social Psychology
- 1988 *Finalist, Dissertation Award*, the Society for the Psychological Study of Social Issues
- 1987 - 1988 North Atlantic Treaty Organization Postdoctoral Fellowship in Science
- 1983 - 1987 Carnegie-Mellon University Psychology Department Fellowship
- 1983 *Thomas Arthur Ryan Undergraduate Research Award*, Cornell University

Selected Professional Experience

- 2017 – Chair, Department of Psychology, Arizona State University
- 2015 – Faculty Affiliate and member of steering committee, Center for Evolution and Medicine, Arizona State University
- 2011 – 2015 External Faculty Member, *Center for Evolution and Cancer (Human and Social Evolution)*, University of California—San Francisco Medical Center
- 2010 – Designated as Foundation Professor, Department of Psychology, Arizona State University
- 2010 – Designated as Senior Sustainability Scientist, Arizona State University
- 2006 – 2009 Director, Social Psychology Program, Arizona State University
- 2005 – 2008 Founding Member and member of Steering Committee, *Center for Social Dynamics and Complexity*, Arizona State University
- 2003 – Faculty Affiliate, Faculty Advisory Committee, *Center for the Study of Religion and Conflict*, Arizona State University
- 2003 College of Liberal Arts and Sciences Interdisciplinary Faculty Fellow, Department of Anthropology, Arizona State University
- 1999 - Professor, Department of Psychology, Arizona State University

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| 1997 - 2000 | Director, Social Psychology Program, Arizona State University |
| 1994 - 1999 | Associate Professor, Department of Psychology, Arizona State University |
| 1993 - 1994 | Visiting Assistant Professor, Department of Psychology, University of Wisconsin—Madison |
| 1988 - 1994 | Assistant Professor, Department of Psychology, Arizona State University |
| 1987 - 1988 | Postdoctoral Fellow, Department of Psychology, University of Waterloo |
| 1985 | Instructor for Introductory Social Psychology, Department of Psychology, Carnegie-Mellon University |

Selected Professional Service

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| 2015 - 2016 | <i>Gordon Allport Intergroup Relations Prize</i> committee, Society for the Psychological Study of Social Issues |
| 2015 - 2018 | Student Publication Awards committee (chair, 2015), Society for Personality and Social Psychology |
| 2015 | Track Coordinator (Language, Linguistics, Cognition and Social Systems), European Conference on Complex Systems |
| 2015 - 2018 | Publications Committee, Society for Personality and Social Psychology (chair, 2017-2018) |
| 2014 - 2015 | Robert B. Cialdini Award Panel, Society for Personality and Social Psychology (chair, 2015) |
| 2014 - | Editorial Board, <i>Personality and Social Psychology Review</i> |
| 2012 - 2013 | Theoretical Innovation Prize Panel, Society for Personality and Social Psychology (Chair, 2013) |
| 2008 - | Editorial Board, <i>Journal of Personality and Social Psychology</i> |
| 2006 | Invited consultant to National Institute of Mental Health for “Translational Research: Bridging Basic and Applied Perspectives” |
| 2005 - 2006 | Dissertation Award Committee, Society for the Psychological Study of Social Issues (SPSSI) |
| 2005 | Grant Review Panel: Centers for Resilience and Stigma, National Institute of Mental Health |
| 2004 - 2012 | Editorial Board, <i>Personality and Social Psychology Bulletin</i> |
| 2003 - 2016 | Editorial Board, <i>Journal of Experimental Social Psychology</i> |

- 2002 Member, Program Committee, Society for Personality and Social Psychology 2003 Annual Conference
- 2001 - 2003 Associate Editor, *Journal of Experimental Social Psychology*
- 2000 - 2002 Editorial Board, *Personality and Social Psychology Bulletin*
- 1999 - 2000 Grant Review Panel: Risk, Prevention, and Health Behavior, Committee 4, National Institutes of Health
- 1996 - 1999 Grant Review Panel: Social and Group Processes, National Institute of Mental Health
- 1996 - 1998 Education and Training Committee (Chair, 1998), Society for Personality and Social Psychology (APA Division 8); initiated the frequently visited web page "What is a Social/Personality Psychologist?"
- 1993 - 1994 Programming chair for 1994 American Psychological Association Science Weekend Conference, "Violence and Aggression" track
- 1993 - 1994 Co-chair of American Psychological Association Division 8 (Personality and Social Psychology) Conference Committee
- 1992 - 1995 Editorial Board, *Personality and Social Psychology Bulletin*
- 1984 - Ad hoc action editor for: *Proceedings of the National Academy of Sciences*; *Journal of Personality and Social Psychology*
- Ad hoc reviewer for: *Psychological Science*; *Journal of Personality and Social Psychology*; *Journal of Experimental Social Psychology*; *Personality and Social Psychology Bulletin*; *Personality and Social Psychology Review*; *Psychological Review*; *Psychological Bulletin*; *Perspectives on Psychological Science*; *Social Psychological and Personality Science*; *Proceedings of the National Academy of Sciences*; *Proceedings of the Royal Society B (Biological Sciences)*; *Evolution and Human Behavior*; *PLoS One*; *Journal of Applied Psychology*; *Human Nature*; *Journal of Personality*; *Psychological Methods*; *Social Cognition*; *Psychological Inquiry*; *Advances in Experimental Social Psychology*; *European Journal of Social Psychology*; *Group Dynamics*; *Group Processes and Intergroup Relations*; *Royal Society Open Science*; *British Journal of Social Psychology*; *Journal of Research in Personality*; *Personality and Individual Differences*; *Journal of Social and Clinical Psychology*; *Political Psychology*; *Cognitive Science*; *Basic and Applied Social Psychology*; *Psychology of Women Quarterly*; *Assessment*; *Hispanic Journal of Behavioral Sciences*; National Science Foundation; National Institutes of Health; Social Sciences and Humanities Research Council of Canada; United States—Israel Binational Science Foundation; German-Israeli Foundation for Scientific Research and Development; National Research Foundation of South Africa; American Psychological Association; American Psychological Society; Society for the Psychological Study of Social Issues; Oxford University Press; Sage Publications; Guilford Publications.

Funded Grants

- 2017 – 2018 Institute for Social Science Research, Arizona State University, small grant, “Different Fat, Different Meanings: An Affordance-Management Approach to Fat Stigma,” PI.
- 2016 – 2018 Singapore Ministry of Education Academic Research Fund (MOE AcRF) Tier 1, “A Life History Mismatch Perspective on Low Fertility in Modern Society,” co-I, with Norman Li (PI) & four others.
- 2016 Mayo Clinic/ASU Obesity Solutions small grant, “Nuanced perceptions of fat: Implications for stigma, valuation, and long-term health,” PI.
- 2014 – 2018 National Science Foundation, “Religious Infusion and Asymmetric Group Conflict,” co-PI (30%), with Carolyn Warner (PI) & David Siroky (co-PI).
- 2014 – 2018 National Science Foundation, “Intersectionality and Stereotyping,” PI, with Douglas T. Kenrick (co-PI).
- 2010 – 2015 National Science Foundation, “Decision Center for a Desert City II - Urban Climate Adaptation,” Investigator (1% responsibility), with Patricia Gober (PI) et al.
- 2009 – 2012 National Science Foundation, “Fundamental Goals and Decision Making,” co-PI (40% responsibility) with Douglas T. Kenrick (PI).
- 2008 – 2011 National Science Foundation, “The Dynamics of Religion and Conflict: A Multidisciplinary, Empirical Approach,” PI, leading eight co-investigators.
- 2007 – 2010 National Science Foundation, “Toward a functionalist psychophysics of social perception,” co-PI (20% responsibility) with D. Vaughn Becker (PI) & Douglas T. Kenrick (co-PI).
- 2006 – 2010 National Institute of Mental Health, “Fundamental Goals and Social Perception,” R01 MH64734, competing continuation, co-PI (50% responsibility) with Douglas T. Kenrick (PI) (Jon K. Maner & N. Bradley Schmidt were co-PIs on subcontract).
- 2005 – 2008 Army Research Institute for the Behavioral and Social Sciences, “Goal-Driven Perception and Cognition in Complex Social Environments,” co-PI (50%) with Douglas T. Kenrick (PI).
- 2004 – 2005 Time-sharing Experiments for the Social Sciences (funded by National Science Foundation), “General Prejudice Versus Discrete Emotions: Understanding Patterns of Intergroup Emotions,” co-PI (40%) with Catherine A. Cottrell (PI).
- 2004 – 2006 Center for the Study of Religion and Conflict, Arizona State University: “Research Collaborative on Religion and Intergroup Conflict/Intergroup Peace,” project facilitator.
- 2002 – 2005 National Institute of Mental Health, “Fundamental Goals and Social Perception,” R01 MH64734, co-PI (40%) with Douglas T. Kenrick (PI) & Mark Schaller (co-PI)
- 2001 – 2002 Faculty Seminar, Arizona State University: “Interdisciplinary Seminar for the Scientific Study of Personal Relationships,” co-convener with F. Scott Christopher

- 2000 – 2001 Faculty Grant-in-Aid, Arizona State University: “Predicting Relationship Success: Personal Need for Structure and Partner Accommodation”
- 1999 – 2000 Faculty Mini-Grant, Arizona State University, College of Liberal Arts and Sciences: “Predicting Relationship Success: Personal Need for Structure and Partner Accommodation”
- 1994 - 1999 National Institute of Mental Health, "Social Goals as Moderators of Expectancy Confirmation," PI, Competing Continuation, R01 MH45719
- 1990 - 1993 National Institute of Mental Health, "Social Goals as Moderators of Expectancy Confirmation," PI, R01 MH45719
- 1990 Faculty Mini-Grant, Arizona State University: "Interaction Goals and Self-Fulfilling Prophecies"
- 1989 Faculty Grant-in-Aid, Arizona State University: "Expectancies, Social Goals, and Self-Fulfilling Prophecies”
- 1989 Faculty Mini-Grant, Arizona State University, College of Liberal Arts and Sciences: "Perceived Status and Self-Fulfilling Prophecies"
- 1987 - 1988 NATO Postdoctoral Research Fellowship: "Overriding the Self-Fulfilling Prophecy in Social Interactions Involving Members of Stigmatized Social Groups," administered by the National Science Foundation.

Book

Kenrick, D. T., Neuberg, S. L., & Cialdini, R. B. (2015, 2010, 2007, 2005, 2002, 1999). *Social psychology: Goals in interaction*. Boston, MA: Allyn & Bacon.

Published Papers

*Indicates author was student working in my lab at time research was performed.

*Sng, O., Neuberg, S. L., Varnum, M. E. W., & Kenrick, D. T. (in press). The behavioral ecology of cultural psychological variation. *Psychological Review*.

Kenrick, D.T., Cohen, A. B., Neuberg, S. L., & Cialdini, R. B. (in press). The science of anti-scientific thinking. *Scientific American*.

Cohen, A. B., & Neuberg, S. L. (in press). Religious cultures and religious conflict. To appear in S. Kitayama & D. Cohen (Eds.), *Handbook of cultural psychology* (2nd ed.). New York: Guilford.

Neuberg, S. L., & Filip-Crawford, G. (2018). Religion and intergroup conflict: A Social-psychological approach. In K. Migacheva & B. Frederick (Eds.), *Religion, Conflict, and Stability in the Former Soviet Union* (pp. 99-114). Santa Monica, CA: RAND Corporation.
https://www.rand.org/pubs/research_reports/RR2195.html.

- Schaller, M., Kenrick, D.T., Neel, B., & Neuberg, S. L. (2017). Evolution and human motivation: A fundamental motives framework. *Social and Personality Psychology Compass*, *11*. Online only, DOI: 10.1111/spc3.12319.
- Neuberg, S. L., & Kenrick, A. C. (2017). Discriminating ecologies: A life history approach to stigma and health. In B. Major, J. F. Dovidio, & B. G. Link (Eds.), *Handbook of stigma, discrimination and health* (pp. 125-145). Oxford, UK: Oxford University Press.
- *Sng, O., Neuberg, S. L., Varnum, M. E. W., & Kenrick, D. T. (2017). The crowded life is a slow life: Population density and life history strategy. *Journal of Personality and Social Psychology*, *112*, 736-754.
- *Sng, O., *Williams, K. E. G., & Neuberg, S. L. (2016). Evolutionary approaches to stereotyping and prejudice. In C. Sibley & F. K. Barlow (Eds.), *Cambridge handbook of the psychology of prejudice* (pp. 21-46). Cambridge, UK: Cambridge University Press.
- *Krems, J. A., Dunbar, R. I. M., & Neuberg, S. L. (2016). Something to talk about: Are conversation sizes constrained by mental modeling abilities? *Evolution & Human Behavior*, *37*, 423-428.
- *Filip-Crawford, G., & Neuberg, S. L. (2016). Homosexuality and pro-gay ideology as pathogens? Implications of a disease-spread lay model for understanding anti-gay behaviors. *Personality and Social Psychology Review*, *20*, 332-364. [Winner of the 2017 Society of Personality and Social Psychology Student Publication Award]
- Neel, R., Kenrick, D. T., *White, A. E., & Neuberg, S. L. (2016). Individual differences in fundamental social motives. *Journal of Personality and Social Psychology*, *110*, 887-907.
- Neuberg, S. L. (2016). Motivation matters: The functional context of expectation confirmation processes. In S. Trusz & P. Bąbel (Eds.), *Intrapersonal and interpersonal expectancies: Research, applications and future directions* (pp. 102-109). Oxford, UK: Routledge. [Also to be translated into Polish and appear in S. Trusz & P. Babel (Eds.), *Expectancies for self and others: What we know from 55 years of research*. Gdansk, Poland: Gdańskie Wydawnictwo Psychologiczne.]
- *Krems, J. A., Neel, R., Neuberg, S. L., Puts, D. A., & Kenrick, D. T. (2016). Women selectively guard their (desirable) mates from ovulating women. *Journal of Personality and Social Psychology*, *110*, 551-573.
- *Williams, K. E. G., *Sng, O., & Neuberg, S. L. (2016). Ecology-driven stereotypes override race stereotypes. *Proceedings of the National Academy of Sciences*, *113*, 310-315. (<http://www.pnas.org/content/113/2/310.full.pdf?with-ds=yes>). [Honorable Mention, Gordon Allport Intergroup Relations Prize, Society for the Psychological Study of Social Issues]
- Neuberg, S. L., & Schaller, M. (2016). An evolutionary threat-management approach to prejudices. *Current Opinion in Psychology*, *7*, 1-5.
- *Krems, J. A., *Filip-Crawford, G., & Neuberg, S. L., & Kenrick, D. T. (2015). Is she angry? (Sexually desirable) Women 'see' anger on female faces. *Psychological Science*, *26*, 1655-1663.
- Neuberg, S. L., & DeScioli, P. (2015). Prejudices: Managing threats to group life. In D. Buss (Ed.), *Handbook of evolutionary psychology* (2nd ed., Vol 2, 704-721). New York: Wiley.
- Neuberg, S. L. (2015). When a research assistant (maybe) fabricates data. In R. J. Sternberg & S. T. Fiske (Eds.), *Ethical challenges in the behavioral and brain sciences: Case studies and commentaries* (pp. 121-123). New York: Cambridge University Press.

- Neuberg, S. L., & Schaller, M. (2015). Evolutionary social cognition. In M. Mikulincer & P. R. Shaver (Eds.), *APA handbook of personality and social psychology* (Vol. 1, *Attitudes and social cognition*, pp. 3 - 45, E. Borgida & J. A. Bargh [Assoc. Eds.]). Washington, D.C.: American Psychological Association.
- Neuberg, S. L. (2014). Contention, consensus, and the behavioral immune system: From the forum forward. *Evolutionary Behavioral Sciences*, 8, 284-288.
- *White, A. E., & Neuberg, S. L. (2014). Beyond the negative: Political attitudes and ideologies strategically manage opportunities, too [commentary]. *Behavioral and Brain Sciences*, 37, 332-333.
- Neuberg, S. L. & Schaller, M. (2014). The selfish goal meets the selfish gene [commentary]. *Behavioral and Brain Sciences*. 37, 153-154.
- Neuberg, S. L., Warner, C. M., *Mistler, S. A., *Berlin, A., *Hill, E. D., *Johnson, J. D., *Filip-Crawford, G., Millsap, R. E., Thomas, G., Winkelman, M., Broome, B. J., Taylor, T. J., & Schober, J. (2014). Religion and intergroup conflict: Findings from the Global Group Relations Project. *Psychological Science*, 25, 198-206.
- *Pirlott, A. G., & Neuberg, S. L. (2014). Sexual prejudice: Avoiding unwanted sexual interest? *Social Psychological and Personality Science*, 5, 92-101.
- *White, A. E., Kenrick, D. T., *Neel, R., & Neuberg, S. L. (2013). From the bedroom to the budget deficit: Mate competition changes men's attitudes toward economic redistribution. *Journal of Personality and Social Psychology*, 105, 924-940.
- *White, A. E., Kenrick, D. T., & Neuberg, S. L. (2013). Beauty at the ballot box: Disease threats predict preferences for physically attractive leaders. *Psychological Science*, 24, 2429-2436.
- Neuberg, S. L., & *Sng, O. (2013). A life history theory of social perception: Stereotyping at the intersections of age, sex, and ecology (and race). *Social Cognition*, 31, 696-711.
- *Kenrick, A. C., *Shapiro, J. R., & Neuberg, S. L. (2013). Do parental bonds break anti-fat stereotyping? Parental work-ethic ideology and disease concerns predict bias against heavy-weight children. *Social Psychological and Personality Science*, 4, 723-731.
- Neuberg, S. L., Becker, D. V., & Kenrick, D. T. (2013). Evolutionary social cognition. In D. E. Carlston (Ed.), *Oxford handbook of social cognition* (pp. 656-679). New York: Oxford University Press.
- *White, A. E., *Li, Y. J., Griskevicius, V., Neuberg, S. L., Kenrick, D. T. (2013). Putting all your eggs in one basket: Life history strategies, bet-hedging, and diversification. *Psychological Science*, 24, 715-722.
- *Neel, R., *Neufeld, S.L., & Neuberg, S.L. (2013). Would an obese person whistle Vivaldi? Targets of prejudice self-present to minimize the appearance of specific threats. *Psychological Science*, 24, 678-687.
- Kenrick, D. T., Neuberg, S. L., & *White, A. E. (2013). Relationships from an evolutionary life history perspective. In J. A. Simpson & L. Campbell (Eds.), *Oxford handbook of close relationships* (pp. 13-38). New York: Oxford University Press.
- Schaller, M., & Neuberg, S. L. (2012). Beyond prejudice to prejudices [commentary]. *Behavioral and Brain Sciences*, 35, 445-446.

- *White, A. E., Kenrick, D. T., *Li, Y. J., *Mortensen, C. R., Neuberg, S. L., & Cohen, A. B. (2012). When nasty breeds nice: Threats of violence amplify agreeableness at national, individual, and situational levels. *Journal of Personality and Social Psychology*, *103*, 622-634.
- Kenrick, D. T., *Li, Y. J., *White, A. E., & Neuberg, S. L. (2012). Economic subselves: Fundamental motives and deep rationality. In J. Forgas, K. Fiedler, & C. Sedikides (eds.), *Social thinking and interpersonal behavior: The 14th Sydney Symposium of Social Psychology* (pp. 23-43). New York: Psychology Press.
- Schaller, M., & Neuberg, S. L. (2012). Danger, disease, and the nature of prejudice(s). In J. Olson & M. P. Zanna (Eds.), *Advances in Experimental Social Psychology* (Vol. 46, pp. 1 - 55). Burlington, VT: Academic Press. **[Winner, Gordon Allport Intergroup Relations Prize, Society for the Psychological Study of Social Issues]**
- *Neel, R., Becker, D. V., Neuberg, S. L., & Kenrick, D. T. (2012). Who expressed what emotion? Men grab anger, women grab happiness. *Journal of Experimental Social Psychology*, *48*, 583-586.
- *Li, Y. J., Kenrick, D. T., Griskevicius, V., & Neuberg, S. L. (2012). Economic decision biases and fundamental motivations: How mating and self-protection alter loss aversion. *Journal of Personality and Social Psychology*, *102*, 550-561.
- Schaller, M., Kenrick, D. T., & Neuberg, S. L. (2012). Six degrees of Bob Cialdini: And five principles of scientific influence. In D. T. Kenrick, N. Goldstein, & S. L. Braver (Eds.), *Six degrees of social influence: Science, application, and the psychology of Robert Cialdini* (pp. 3-13). New York: Oxford University Press.
- Aktipis, C. A., Kwan, V. S. Y., Johnson, K. A., Neuberg, S. L., & Maley C. C. (2011). Overlooking evolution: A systematic analysis of cancer relapse and therapeutic research. *PLoS One*, *6*: e26100. doi:10.1371/journal.pone.0026100
- Becker, D. V., *Mortensen, C. R., Ackerman, J. M., Shapiro, J. R., *Anderson, U. S., Sasaki, T., Maner, J. K., Neuberg, S. L., Kenrick, D. T. (2011). Signal detection on the battlefield: Priming self-protection vs. revenge-mindedness differentially modulates the detection of enemies and allies. *PLoS One*, *6*, e23929. doi:10.1371/journal.pone.0023929.
- Neuberg, S. L., Kenrick, D. T., & Schaller, M. (2011). Human threat management systems: Self-protection and disease avoidance. *Neuroscience and Biobehavioral Reviews*, *35*, 1042-1051.
- *Anderson, U.S., *Perea, E. F., Becker, D. V., Ackerman, J. M., Shapiro, J. R., Neuberg, S. L., & Kenrick, D. T. (2010). I only have eyes for you: Ovulation redirects attention (but not memory) to attractive men. *Journal of Experimental Social Psychology*, *46*, 804-808.
- Schaller, M., Neuberg, S. L., Griskevicius, V., & Kenrick, D. T. (2010). Pyramid power. *Perspectives on Psychological Science*, *5*, 335-337.
- Kenrick, D. T., Griskevicius, V., Neuberg, S. L., & Schaller, M. (2010). Renovating the pyramid of needs: Contemporary extensions built upon ancient foundations. *Perspectives on Psychological Science*, *5*, 291-314.
- *Shapiro, J. R., *Mistler, S. A., & Neuberg, S. L. (2010). Threatened selves and differential prejudice expression by White and Black perceivers. *Journal of Experimental Social Psychology*, *46*, 469-473.

- Becker, D.V., *Anderson, U.S., Neuberg, S.L., Maner, J.K., *Shapiro, J.R., *Ackerman, J.M., Schaller, M., & Kenrick, D.T. (2010). More memory bang for the attentional buck: Self-protection goals enhance encoding efficiency for potentially threatening males. *Social Psychological and Personality Science*, *1*, 182-189.
- Kenrick, D. T., Neuberg, S. L., Griskevicius, V., Becker, D. V., & Schaller, M. (2010). Goal-driven cognition and functional behavior: The fundamental motives framework. *Current Directions in Psychological Science*, *19*, 63-67.
- *Mortensen, C. R., Becker, D. V., *Ackerman, J. M., Neuberg, S. L. & Kenrick, D. T. (2010). Infection breeds reticence: The effects of disease salience on self-perceptions of personality and behavioral avoidance tendencies. *Psychological Science*, *21*, 440-447.
- Aktipis, C. A., Maley, C. C., & Neuberg, S. L. (2010). Psychological barriers to evolutionary thinking in medicine. *Evolution and Medicine Review* (February 24). <http://evmedreview.com/?p=231>.
- Neuberg, S. L., Kenrick, D. T., & Schaller, M. (2010). Evolutionary social psychology. In S. T. Fiske, D. Gilbert, and G. Lindzey (Eds.), *Handbook of social psychology* (pp. 761-796). New York: John Wiley & Sons.
- *Shapiro, J. R., *Ackerman, J. M., Neuberg, S. L., Maner, J. K., Becker, D. V., & Kenrick, D. T. (2009). Following in the wake of anger: When not discriminating is discriminating. *Personality and Social Psychology Bulletin*, *35*, 1356-1367.
- Kenrick, D. T., Griskevicius, V., Sundie, J. M., Li, N. P., *Li, Y. J., & Neuberg, S. L. (2009). Deep rationality: The evolutionary economics of decision making. *Social Cognition*, *27*, 764-785.
- *Ackerman, J. M., Becker, D. V., *Mortensen, C. R., *Sasaki, T., Neuberg, S. L., & Kenrick, D. T. (2009). A pox on the mind: Disjunction of attention and memory in processing physical disfigurement. *Journal of Experimental Social Psychology*, *45*, 478-485.
- *Shapiro, J. R., & Neuberg, S. L. (2008). When do the stigmatized stigmatize? The ironic effects of being accountable to (perceived) majority group prejudice-expression norms. *Journal of Personality and Social Psychology*, *95*, 877-898.
- Neuberg, S. L., & Cottrell, C. A. (2008). Managing the threats and opportunities afforded by human sociality. *Group Dynamics: Theory, Research, and Practice*, *12*, 63-72.
- Schaller, M., & Neuberg, S. L. (2008). Intergroup prejudices and intergroup conflicts. In C. Crawford and D. L. Krebs (Eds.), *Foundations of evolutionary psychology: Ideas, applications, and applications* (pp. 401-414). Mahwah, NJ: Erlbaum.
- Duncan, L. A., Park, J. H., Faulkner, J., Schaller, M., Neuberg, S. L., & Kenrick, D. T. (2007). Adaptive allocation of attention: Effects of sex and sociosexuality on visual attention to attractive opposite-sex faces. *Evolution and Human Behavior*, *28*, 359-364.
- *Shapiro, J. S., & Neuberg, S. L. (2007). From stereotype threat to stereotype threats: Implications of a multi-threat framework for causes, moderators, mediators, consequences, and interventions. *Personality and Social Psychology Review*, *11*, 107-130.
- Kenrick, D. T., Delton, A. W., Robertson, T., Becker, D. V. & Neuberg, S. L. (2007). How the mind warps: A social evolutionary perspective on cognitive processing disjunctions. In J. P. Forgas, W. von Hippel, &

M. Haselton (Eds.), *The evolution of the social mind: Evolution and social cognition* (pp. 49-68). New York: Psychology Press.

- *Cottrell, C. A., Neuberg, S. L., & *Li, N. P. (2007). What do people desire in others? A sociofunctional perspective on the importance of different valued characteristics. *Journal of Personality and Social Psychology, 92*, 208-231.
- Becker, D. V., Kenrick, D. T., Neuberg, S. L., Blackwell, K. C., & Smith, D. M. (2007). The confounded nature of angry men and happy women. *Journal of Personality and Social Psychology, 92*, 179-190.
- *Ackerman, J. M., *Shapiro, J. R., Neuberg, S. L., Kenrick, D. T., Schaller, M., Becker, D. V., Griskevicius, V., & Maner, J. K. (2006). They all look the same to me (unless they're angry): From out-group homogeneity to out-group heterogeneity. *Psychological Science, 17*, 836-840.
- Neuberg, S. L., & *Cottrell, C. A. (2006). Evolutionary bases of prejudices. In M. Schaller, J. A. Simpson, & D. T. Kenrick (eds.), *Evolution and social psychology* (pp. 163-187). New York: Psychology Press.
- Kurzban, R., & Neuberg, S. L. (2005). Managing ingroup and outgroup relationships. In D. Buss (Ed.), *Handbook of evolutionary psychology* (pp. 653-675). New York: John Wiley & Sons.
- *Cottrell, C. A., & Neuberg, S. L. (2005). Different emotional reactions to different groups: A sociofunctional threat-based approach to 'prejudice.' *Journal of Personality and Social Psychology, 88*, 770-789.
- *Maner, J. K., Kenrick, D.T., *Becker, D. V., *Robertson, T., *Hofer, B., *Delton, A. W., Neuberg, S. L., *Butner, J., & Schaller, M. (2005). Functional projection: How fundamental social motives can bias interpersonal perception. *Journal of Personality and Social Psychology, 88*, 63-78.
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Conference and Colloquium Presentations

- Pick, C. M., & Neuberg, S. L. (2018, February). *Do Mexican immigrants work hard for low wages? When the same base stereotype leads to very different affordance stereotypes and prejudices*. Talk given at the Social Psychologists of Arizona conference, Tempe, AZ.
- Ko, A., & Neuberg, S. L. (2018, February). *Q: Is happiness predicted by self-perceived mate value? A: Am I a man or a woman?* Poster presented at the Social Psychologists of Arizona conference, Tempe, AZ.
- Pick, C. M., & Neuberg, S. L. (2017, June). *Do Mexican immigrants work hard for low wages? When the same base stereotype leads to very different affordance stereotypes and prejudices*. Talk given at the Human Behavior and Evolution Society Annual Meeting, Boise, ID.
- Sng, O., Neuberg, S. L., Varnum, M., & Kenrick, D. T. (2017, June). *The crowded life is a slow life: Population density and life history strategy*. Postdoctoral award finalist talk presented at the annual conference of the Human Behavior and Evolution Society, Boise, ID.
- Neuberg, S. L., & Krems, J. A. (2017, June). Does fat = fat? Does fat = negative? An affordance-management approach to understanding the nuances of fat stigma. Talk presented at the annual conference of the Human Behavior and Evolution Society, Boise, ID.
- Neuberg, S. L. (2017, May). Threat management, fear, and their implications for prejudices and intergroup relations. Talk presented as part of an invited symposium on “The science of fear: From basic psychological mechanisms to impact on society” at the annual conference of the Association for Psychological Science, Boston, MA.
- Neuberg, S. L. (2017, February). Stigma, prejudice, and discrimination as social control. Talk presented at a conference on “Conflict and Cooperation,” Arizona State University, Tempe, AZ.
- Pick, C. M., & Neuberg, S. L. (2017, January). *Predicting prejudices: The roles of trait stereotypes versus affordance stereotypes*. Poster presented at the Society for Personality and Social Psychology Convention, San Antonio, TX.
- Pick, C. M., & Neuberg, S. L. (2017, January). *Predicting prejudices: When identical base stereotypes lead to distinct affordance stereotypes and prejudices*. Poster presented at the Evolutionary Psychology Pre-conference at the Society for Personality and Social Psychology Convention, San Antonio, TX.
- Pick, C. M., & Neuberg, S. L. (2016, December). *Managing threats and opportunities: When people holding the same stereotypes harbor very different prejudices*. Poster presented at the Institute for Social Science Research Graduate Student Poster Competition, Arizona State University. **Third place winner.**
- Neuberg, S. L. (2016, October). Discriminating ecologies: A life history approach to stigma and health. Talk presented at the Center for Evolutionary Psychology, University of California—Santa Barbara, Santa Barbara, CA.
- Neuberg, S. L. (2016, October). Does fat = fat? An affordance-management approach to fat stigma. Talk presented at the Department of Psychology, University of California—Santa Barbara, Santa Barbara, CA.

- Neuberg, S. L. (2016, September). *Toward understanding the nuanced nature of social stereotypes: An affordance-management approach*. Talk presented at the University of Michigan, Ann Arbor, MI.
- Neuberg, S. L., & Filip-Crawford, G. (2016, September). *Religion and intergroup conflict in former Soviet Union states: A social psychological approach*. Talk presented at a workshop on “Religion and Stability in the Former Soviet Union,” RAND Corporation, Arlington, VA.
- Neuberg, S. L. (2016, September). *Toward understanding the nuanced nature of social stereotypes: An affordance-management approach*. Talk presented at the University of Colorado, Boulder, CO.
- Neuberg, S. L. (2016, September). *Toward understanding the nuanced nature of social stereotypes: An affordance-management approach*. Talk presented at the University of Kansas, Lawrence, KS.
- Sng, O., Williams, K. E. G., & Neuberg, S. L. (2016, June). *Can race be replaced? Life history stereotyping and race categorization*. Talk presented at the Human Behavior and Evolution Society Conference, Vancouver, Canada.
- Krems, J. A., Williams, K. E. G., Kenrick, D. T., & Neuberg, S. L. (2016, June). *Strategic flexibility in women’s mating: Economic recessions and women’s sexual strategies*. Talk presented at the Human Behavior and Evolution Society Conference, Vancouver, Canada.
- Williams, K. E. G., Krems, J. A., & Neuberg, S. L. (2016, June). *Life history theory and endorsement of child support policies*. Poster presented at the Human Behavior and Evolution Society Conference, Vancouver, Canada.
- Pick, C. M., & Neuberg, S. L. (2016, June). *Managing threats and opportunities: When people holding the same stereotypes harbor very different prejudices*. Poster presented at the Human Behavior and Evolution Society Conference. Vancouver, Canada.
- Neuberg, S. L. (2016, April). *Toward understanding the nuanced nature of social stereotypes*. Colloquium presented at the University of Kentucky, Lexington, KY.
- Neuberg, S. L. (2016, April). *Religious infusion and intergroup conflict: Evidence from the Global Group Relations Project*. Colloquium presented at the University of Kentucky, Lexington, KY.
- Williams, K. E. G., & Neuberg, S. L. (2016, April). *Affordance Reus: Implications of an affordance management approach for perceptions of crime, culpability, and punishment*. Talk presented at the Annual Conference of the Society for Evolutionary Analysis in the Law, Tempe, AZ.
- Sng, O., Williams, K. E. G., & Neuberg, S. L. (2017). *Can race be replaced? Ecology and race categorization*. Data blitz presented at the Social Cognition Preconference of the annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Neuberg, S. L., Sng, O., & Williams, K. E. G. (2015, September). *Sex, age, and “race”: Life history theory and the nuanced nature of social stereotypes*. Talk presented at the annual meeting of the Society for Experimental Social Psychology, Denver, CO.
- Sng, O., Neuberg, S. L., Varnum, M., & Kenrick, D. T. (2015, May). *The crowded life is a slow life: Evidence across nations, states, and individuals*. Talk presented at the 27th annual meeting of the Human Behavior and Evolution Society, Columbia, MO.

- Neuberg, S. L. (2015, February). *Affordance management meets Life History Theory: Implications for the nuanced nature of social stereotypes*. Invited address at the Evolutionary Psychology Preconference of the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Neuberg, S. L. (2015, February). *Using expert respondents to explore social processes across the globe: The case of religious infusion and intergroup conflict*. Invited address at the Advances in Cultural Psychology Preconference of the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Williams, K.E.G., Sng, O., Neuberg, S.L. (2015, February). *Rethinking stereotype content: Are race stereotypes actually ecology stereotypes?* Paper presented at the annual conference of the Society for Personality and Social Psychology, Long Beach, CA.
- Sng, O., Williams, K. E. G., Krems, J. A., Neuberg, S. L., & Kenrick, D. T. (2015, February). *When skinny seems slow: Somatotypes as life history stereotypes*. Paper presented at the Evolutionary Psychology Preconference of the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Sng, O., Neuberg, S. L., Varnum, M., & Kenrick, D. T. (2015, February). *The crowded life is a slow life*. Paper presented at the 16th annual meeting of the Society for Personality and Social Psychology, Long Beach, CA.
- Krems, J.A., Neuberg, S.L., Filip-Crawford, G., & Kenrick, D.T. (2015, February). *Is she angry? (Sexually desirable) Women 'see' anger on same-sex faces*. Paper presented at the annual conference of the Society for Personality and Social Psychology, Long Beach, CA.
- Varley, A.H., Filip-Crawford, G., Neuberg, S. L., & Nagoshi, C.T. (February, 2015). *No god or bad values? Prejudice toward atheists caused by values threat and lack of belief in god*. Poster session presented at the meeting of the Society for Personality and Social Psychology, Long Beach, California.
- Neuberg, S. L. (2015, February). *The paradox of increasing fertility rates in a 'slow' reproductive environment: Insights from Life History Theory*. Invited address at the Singapore Management University 2015 Psychology and Public Policy Conference, "Is Low Fertility Here To Stay... Or Can Singapore Make More Babies?"
- Neuberg, S. L. (2015, February). *The evolved social mind: Implications for functionally biased cognition and social prejudices*. Colloquium presented at the Centre of Behavioural and Cognitive Sciences, University of Allahabad, Allahabad, India.
- Filip-Crawford, G., & Neuberg, S. L. (2014, November). *Homosexuality and pro-gay ideology as pathogens? Empirical tests of a disease-spread lay model*. Paper presented at the bi-annual meeting of Social Psychologists of Arizona, Phoenix, AZ.
- Williams, K. E. G., Sng, O., & Neuberg, S. L. (2014, November). *Rethinking stereotype content: Race as a proxy for ecology*. Paper presented at the bi-annual meeting of Social Psychologists of Arizona, Phoenix, AZ.
- Krems, J. A., Neuberg, S. L., Filip-Crawford, G., & Kenrick, D. T. (2014, November). *Is she angry? Biased perception of anger on female faces*. Paper presented at the bi-annual meeting of Social Psychologists of Arizona, Phoenix, AZ.

- Sng, O., Williams, K. E. G., & Neuberg, S. L. (2014, May). *Reconceiving sex and age stereotypes*. Talk presented at the 26th APS Annual Convention, San Francisco, CA.
- Krems, J. A., Neel, R., Neuberg, S. L., White, A. E., & Kenrick, D. T. (2014, May). *We can be friends (24 days a month): Women use fertility cues to navigate social relationships*. Poster presented at the annual meeting of the Association for Psychological Science, San Francisco, CA.
- Dunbar, R. I. M., Krems, J. A., & Neuberg, S. L. (2014, May). *Something to talk about: Conversation size is constrained by mental modeling abilities*. Poster presented at the annual meeting of the Association for Psychological Science, San Francisco, CA.
- Williams, K.E.G., Votruba, A.M., Neuberg, S.L. & Saks, M.J. (2014, May). *Capital and punishment: Resource scarcity and the death penalty*. Paper presented at the annual conference of the Association for Psychological Science, San Francisco, CA.
- Williams, K.E.G., & Neuberg, S.L. (2014, April). *Life History Theory and the endorsement of child support laws*. Paper presented at the annual conference of the Society for Evolutionary Analysis in Law, Urbana-Champaign, IL.
- Williams, K. E. G., Votruba, A. M., Neuberg, S. L., & Saks, M. J. (2014, February). *Capital and punishment: The influence of resource scarcity on endorsement of the death penalty*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, Texas.
- Varley, A.H., Filip-Crawford, G., Neuberg, S. L., & Nagoshi, C.T. (2014, February). *Atheist prejudice: Values threat and lack of belief in a moralizing god*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Austin, Texas.
- Varley, A.H., & Neuberg, S. L. (2014, February). *The foundations of religious-based prejudices: Threatening values, proselytizing inclinations, and social influence concern*. Poster presented at the pre-conference on Group Processes and Intergroup Relations at the meeting of the Society for Personality and Social Psychology, Austin, Texas.
- Kwan, V. S. Y., Adelman, R. M., Johnson, K., Aktipis, A., Maley, C., & Neuberg, S. L. (2014, February). *Unintended consequences of "War on Cancer"*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Neuberg, S. L. (2014, February). *Nailing the interview*. Invited talk at the preconference, "From the job market to tenure: Tips for success," at the annual meeting of the Society for Personality and Social Psychology, Austin, TX.
- Krems, J. A., White, A. E., Filip-Crawford, G., & Neuberg, S. L. (2014, February). *Don't hate me 'cause I'm Beautiful: 'Sexy' females project anger onto female faces*. Poster presented at the Society for Personality and Social Psychology Conference, Austin, TX.
- Pirlott, A. G., & Neuberg, S. L. (2013, July). *Understanding sexual prejudices: Avoiding threats of unwanted sexual interest?* Paper presented at the annual conference of the Human Behavior and Evolution Society, Miami, FL.
- White, A. E., Kenrick, D. T., Neel, R., & Neuberg, S. L. (2013, July). *From the bedroom to the budget deficit: Mate competition changes men's attitudes toward economic redistribution*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Miami, FL.

- Neuberg, S. L. (2013, April). *A life history approach to stereotyping and prejudice: Age, sex, and ecology (race)*. Invited address to the Annual Conference of the Western Psychological Association, Reno, NV.
- Sng, O., Williams, K. E. G., & Neuberg, S. L. (2013, March). *Reconceiving sex and age stereotypes*. Paper presented at the Annual Conference of the Social Psychologists of Arizona, Tucson, AZ.
- Filip-Crawford, G., Neuberg, S. L., Broome, B. J., Berlin, A., & Warner, C. M. (2013, January). *Reducing serious intergroup conflict: A role for religious messages of tolerance?* Poster presented at the preconference on the Psychology of Religion and Spirituality at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Neuberg, S. L. (2013, January). *Religion and conflict: Evidence from the Global Group Relations Project*. Invited talk presented at the preconference on the Psychology of Religion and Spirituality at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Li, Y. J., Neuberg, S. L., Sundie, J., & Kenrick, D. T. (2013, January). *Mating and dating influence when and why people take financial risks*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Neel, R., Kenrick, D. T., & Neuberg, S. L. (2013, January). *What are we built to care about? Fundamental motives and person-situation interactions*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Sng, O., & Neuberg, S. L. (2013, January). *It's a cold day for throwing things away: Adaptive hoarding under cues of resource scarcity*. Poster presented at the Evolutionary Psychology Preconference of the 14th annual meeting of the Society for Personality and Social Psychology, New Orleans, LA.
- Neel, R., Becker, D. V., Neuberg, S. L., Kenrick, D. T., & Anderson, U. S. (2012, June). *The most threatening face grabs the anger: Race, gender, and the misperception of affordance cues*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Albuquerque, NM.
- Li, Y. J., Neuberg, S. L., Sundie, J., & Kenrick, D. T. (2012, June). *Dating status influences when and why men and women take financial risks*. Paper presented at the Human Behavior and Evolution Society Annual Conference, Albuquerque, NM.
- White, A.E. Li, Y.J., Griskevicius, V., Neuberg, S.L., Kenrick, D.T. (2012, June). *To diversify or not: Interactions between childhood environment and current threat*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Albuquerque, NM.
- Neuberg, S. L. (2012, March). Invited presentation at the *Origins of Xenophobia: Great debate*. Arizona State University, Tempe, AZ. [<http://www.youtube.com/watch?v=YZLlvc9rviM>; <http://origins.asu.edu/video-gallery-results/Why-Do-We-Fear-Others-2012>]
- Neuberg, S. L., Mistler, S. A., Berlin, A., Filip-Crawford, G., Hill, E., Millsap, R. E., Warner, C. M. (2012, January). *Religious infusion and intergroup conflict: Findings from the Global Group Relations Project*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Diego, CA.
- Neel, R., White, A.E., Johnson, K., Mortensen, C.R., Jacobson, R., Neuberg, S.L., & Kenrick, D.T. (2012, January). *Why zombies eat brains: The motivated dehumanization of sick people*. Poster presented at the Mind Perception Preconference, Society for Personality and Social Psychology, San Diego, CA.

- Li, Y., J., Kenrick, D. T., Griskevicius, V., & Neuberg, S. L. (2012, January). *Economic decision biases and fundamental motivations: How mating and self-protection alter loss aversion*. Paper presented at the Evolutionary Psychology Preconference at the Society for Personality and Social Psychology annual conference, San Diego, CA.
- Li, Y. J., Ackerman, J., White, A. E., Neuberg, S. L., & Kenrick, D. T. (2012, January). *We eat what we are: Disease concerns shift preferences for (un)familiar foods*. Paper presented at the Society for Personality and Social Psychology annual conference, San Diego, CA.
- Li, Y. J., Kenrick, D. T., & Neuberg, S. L. (2011, October). *Women, sex, and risk: Mating motivation and financial risk-taking in women*. Paper presented at the Association for Consumer Behavior Annual Conference, St. Louis, MO.
- Berlin, A. & Neuberg, S. L. (2011, October). *Transparency of personality: Are people aware of it, and how does it affect the impressions people form?* Paper presented at the Social Psychologists of Arizona Conference, Tempe, Arizona.
- Neel, R., Neufeld, S.L., & Neuberg, S.L. (2011, October). *I'm obese but clean; I'm Black but friendly: Stigma and attunement to the threats one ostensibly poses to others*. Paper presented at the Social Psychology of Arizona Conference, Tempe, AZ.
- Pirlott, A. G., & Neuberg, S. L. (2011, October). *Thinking straight about sexual prejudice: Avoiding unwanted sexual interest?* Paper presented at the Social Psychologists of Arizona Conference, Tempe, AZ.
- Warner, C. M., Neuberg, S. L., Mistler, S., Hill, E., Berlin, A., Filip-Crawford, G. (2011, September). *Religious infusion and intergroup conflict: Results from the Global Group Relations Project*. Paper presented at the annual meeting of the American Political Science Association, Seattle WA.
- Neuberg, S. L. (2011, September). *The evolved social mind: Implications for prejudices, stereotypes, and the functionally biased cognitive stream*. Invited colloquium, Tulane University, New Orleans, Louisiana.
- Neuberg, S. L. (2011, June). *Barbarian horde, competing gangs, or...? Alternative social group metaphors and their implications for cancer research*. Invited talk, First Biannual International Evolution and Cancer Conference, San Francisco.
- Neuberg, S. L. (2011, April). *Fundamental social goals and the functional shaping of social cognition*. Invited colloquium, University of Nebraska, Lincoln, Nebraska.
- Li, Y.J., Neuberg, S.L., & Kenrick, D.T. (2011, January). *Relationship status as a moderator of financial risk taking*. Paper presented at the annual meeting of the Society for Personality and Social Psychology, San Antonio, Texas.
- Sng, O., & Neuberg, S. L. (2011, January). *A life history perspective on sex and age stereotypes*. Poster presented at the Evolutionary Psychology Preconference of the 12th annual meeting of the Society for Personality and Social Psychology, San Antonio, TX.
- Aktipis, C. A., Johnson, K. A., Dong, E., Kwan, V. S. Y., Neuberg, S. L., & Maley, C. C. (2010, November). *Conceptual barriers and opportunities of evolutionary thinking in cancer prevention research*. Poster presented at the annual American Association for Cancer Research Frontiers in Cancer Prevention Research Conference, Philadelphia, PA

- Li, Y.J., Kenrick, D.T., Griskevicius, V., & Neuberg, S.L. (2010, October). *The evolutionary roots of decision biases: Erasing and exacerbating loss aversion*. Paper presented at the annual meeting of the Association for Consumer Behavior, Jacksonville, Florida.
- Li, Y.J., Kenrick, D.T., Griskevicius, V., & Neuberg, S.L. (2010, June). *The evolutionary roots of decision biases: Erasing and exacerbating loss aversion*. Paper presented at the annual meeting of the Human Behavior and Evolution Society, Eugene, Oregon.
- Neuberg, S. L. (2010, May). *Toward a functional, affordance-centered model of person perception, prejudices, and social interaction: Taking into account life history and ecological considerations*. Invited talk, Human Evolutionary Behavioral Sciences, University of New Mexico.
- Shapiro, J. R., Neuberg, S. L., & Mistler, S. (2010, January). *Converging processes, diverging behaviors: Attributional ambiguity and prejudice expression within white and black perceivers*. Paper presented at the symposium, "Contending with discrimination: psychological, neurological, physiological, and behavioral consequences of attributional ambiguity," at the annual meeting of the Society for Personality and Social Psychology, Las Vegas, NV.
- Mortensen, C. R., Becker, D. V., Ackerman, J. M., Kenrick, D. T., & Neuberg, S. L. (2010, January). *Concerns with disease promote functionally adaptive biases in judgments and behaviors*. Poster presented at the annual meeting of Evolutionary Psychology preconference, the Society of Personality and Social Psychology, Las Vegas, NV.
- Mistler, S. A., Pirlott, A. G., & Neuberg, S. L. (2010, January). *Different prejudices toward different types of interracial relationships: Examining alternative explanations*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.
- Berlin, A., & Neuberg, S. L. (2010, January). *Are you stereotyping me? A preliminary look at constructs underlying the desire for impression formation accuracy*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.
- Neel, R., & Neuberg, S. L. (2010, January). *When does seeing through your eyes help me? Emotions functionally encourage and inhibit perspective taking*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.
- Pirlott, A. G., & Neuberg, S. L. (2010, January). *Beyond sexual prejudice: exploring prejudices against bisexuals lends clarity to prejudices against gay men and lesbian women*. Poster presented at the annual meeting of the Society for Personality and Social Psychology Conference, Las Vegas, NV.
- Neuberg, S. L. (2009, November). *Toward a functional, affordance-centered model of person perception, prejudices, and social interaction: Taking into account life history and ecological considerations*. Invited talk, Center for Evolutionary Psychology, UC-SB
- Neuberg, S. L. (2009, November). *Toward a functional, affordance-centered model of person perception, prejudices, and social interaction: Taking into account life history and ecological considerations*. Invited colloquium, Center for Behavior, Evolution, and Psychology, UCLA.
[<http://uclabec.blip.tv/file/2804079/>][<http://uclabec.blip.tv/file/2804115/>]
- Li, Y.J., Kenrick, D.T., & Neuberg, S.L. (2009, November). *Deep rationality, behavioral economics, and making decisions: Financial risk taking from an evolutionary perspective*. Conference presentation, Society for Judgment & Decision Making.

- Neuberg, S. L. (2009, June). *The Affordance Management System: Cues, implied threats and opportunities, and functional response syndromes*. Invited presentation, Threat Detection Workshop, Stellenbosch, South Africa.
- Neuberg, S. L. (2009, March). *Discriminating affiliations, textured prejudices, and other implications of the human affordance management system*. Invited colloquium, Evolutionary Studies, Department of Biology, University of Binghamton.
- Berlin, A. & Neuberg S. L. (2009, February). *Lay beliefs about situations that produce stereotyping: A comparison to empirical research*. Poster presented at the Society for Personality and Social Psychology Conference, Tampa, FL.
- Mortensen, C. R., Becker, D. V., Ackerman, J. M., Kenrick, D. T., & Neuberg, S. L. (2009, February). *Concerns with disease promote functionally adaptive biases in judgments and behaviors*. Poster presented at the meeting of the Society of Personality and Social Psychology, Tampa, FL.
- Pirlott, A. G., & Neuberg, S. L. (2009, February). *“Slut,” “fag,” and “dyke”: Situationally sensitive attempts at social control*. Poster presented at the Society for Personality and Social Psychology Conference, Tampa, FL.
- Mistler, S. A., & Neuberg, S. L. (2009, February). *Lay beliefs about the life course of fundamental social goals*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Tampa, Florida.
- Neuberg, S. L. (2008, October). *Evolution, prejudice, and intergroup relations*. Paper presented at the invited symposium, “Evolutionary bases of prejudice,” at the Annual Meeting of the Society for Experimental Social Psychology, Sacramento, CA.
- Neuberg, S. L. (2008, October). Chaired invited symposium, “Evolutionary bases of prejudice,” at the Annual Meeting of the Society for Experimental Social Psychology, Sacramento, CA.
- Mortensen, C. R., Becker, D. V., Ackerman, J. A., Neuberg, S. L., & Kenrick, D. T. (2008, June). *Magnetic personalities: Ostracism and disease concerns produce attractive and repulsive functionally-biased first impressions*. Paper presented at the Annual Meeting of the Human Behavior and Evolution Society, Kyoto, Japan.
- Neuberg, S. L. (2008, February). *Toward understanding the effects of religion on intergroup conflict*. Paper presented at the symposium, “The psychological omnipresence of religion,” at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Cohen, A. B., & Neuberg, S. L. (2008, February). Co-chaired symposium, “The psychological omnipresence of religion,” at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Shapiro, J. R., & Neuberg, S. L. (2008, February). *Perceiving White norms: Ironic effects in Blacks’ versus Whites’ judgments of minority targets*. Paper presented at the symposium, “Taking a relational approach to intergroup contact: When stigmatized and non-stigmatized group members’ experiences diverge and converge,” at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Richeson, J. A., & Neuberg, S. L. (2008, February). Co-chaired symposium, “Taking a relational approach to intergroup contact: When stigmatized and non-stigmatized group members’ experiences diverge and converge,” at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque,

NM.

- Ackerman, J. M., Shapiro, J. R., Becker, D. V., Neuberg, S. L., & Kenrick, D. T. (2008, February). *An evolutionary perspective on intergroup threat detection*. Paper presented at the symposium, "Intergroup biases in threat detection," at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Perea, E., F., Anderson, U. S., Mortensen, C. R., Neuberg, S. L., & Kenrick, D. T. (2008, February). *Revenge-biased cognition*. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Albuquerque, NM.
- Neuberg, S. L. (2007, May). *Managing life as an ultrasocial animal: Discriminating affiliations, textured prejudices, and the functional processing of complex social environments*. Invited colloquium, Department of Psychology, University of California—Santa Barbara.
- Neuberg, S. L. (2007, January). Chaired symposium, "Controversies and New Directions in Stereotype Threat Theory," at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Shapiro, J. R., & Neuberg, S. L. (2007, January). *From stereotype threat to stereotype threats: A multi-threat framework*. Paper presented at the symposium, "Controversies and New Directions in Stereotype Threat Theory," at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Ackerman, J., Shapiro, J. R., Neuberg, S. L., & Kenrick, D. K. (2007, January). *When do they and when do we all look the same to me? Understanding heterogeneity and homogeneity effects*. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Perea, E., & Neuberg, S. L. (2007, January). *Functional friendships: Women want loyalists, men want specialists*. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Neuberg, S. L. (2007, January). Discussant for symposium, "Dehumanization as the worst kind of prejudice," at the Annual Meeting of the Society for Personality and Social Psychology, Memphis, TN.
- Neuberg, S. L. (2006, November). *Managing life as an ultrasocial animal: Discriminating affiliations, textured prejudices, and the functional processing of complex social environments*. Invited colloquium, Department of Psychology, University of Pennsylvania.
- Neuberg, S. L. (2006, October). *Managing life as an ultrasocial animal: Discriminating affiliations, textured prejudices, and implications for organizations and other social systems*. Invited presentation, Cognitive Engineering Research Center (CERI) and Applied Psychology Program, Arizona State University, Polytechnic Campus, Mesa, Arizona.
- Cottrell, C. A., & Neuberg, S. L. (2006, August). *General prejudice versus discrete emotions: A sociofunctional approach to intergroup affect*. Paper presented at the symposium, "Emotion and Intergroup Relations," annual meeting of the International Society for Research on Emotions, Atlanta, Georgia.
- Ackerman, J. M., Shapiro, J. R., Neuberg, S. L., Kenrick, D. T., Becker, D. V., Griskevicius, V., Maner, J. K., & Schaller, M. (2006, June). *They all look the same to me (unless they're angry): From out-group homogeneity to out-group heterogeneity*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Philadelphia, PA.

- Perea, E. F., Anderson, U. S., Kenrick, D. T., & Neuberg, S. L. (2006, June). *Women's attention-memory disjunction for attractive male faces*. Paper presented at the annual conference of the Human Behavior and Evolution Society, Philadelphia, PA.
- Cottrell, C. A., & Neuberg, S. L. (2006, June). *A sociofunctional perspective on the complexity of intergroup interactions*. Paper presented at the symposium, "Discrimination and the Psychology of Coalitions." Annual conference of the Human Behavior and Evolution Society, Philadelphia, PA.
- Becker, D. V., Neuberg, S. L., & Kenrick, D. T. (2006, May). *Disjunction-Junction, What's your Function? Picking up information relevant to fundamental motivations*. Poster presented at the annual convention of the Association for Psychological Science, New York, NY.
- Ackerman, J.M., Shapiro, J.R., Neuberg, S.L., Kenrick, D.T., Becker, D.V., & Griskevicius, V. (2006, January). *They all look the same to me unless they're angry*. Poster presented at the Annual Meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Cottrell, C. A., & Neuberg, S. L. (2006, January). *Why different groups view one another differently: Evidence from a national sample of European Americans, African Americans, and Asian Americans*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, California.
- Duncan, L. A., Park, J. H., Faulkner, J., Schaller, M., Neuberg, S. L., & Kenrick, D. T. (2006, January). *Sociosexual orientation and visual attention to attractive men and women*. Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Perea, E. F., Anderson, U. S., Kenrick, D. T., & Neuberg, S. L. (2006, January). *Out of sight, sometimes out of mind: Is fertility a moderating factor in women's selective attention and memory for attractive male faces?* Poster presented at the annual meeting of the Society for Personality and Social Psychology, Palm Springs, CA.
- Shapiro, J. R., Ackerman, J. M., Neuberg, S. L., & Kenrick, D. T. (2006, January). *We all look harmless and they all look threatening: Contrast and assimilation effects for in-group and out-group threat perceptions*. Poster presented at the annual conference of the Society for Personality and Social Psychology in Palm Springs, CA.
- Neuberg, S. L., & Cottrell, C. A. (2005, October). *A sociofunctional approach to intergroup relations*. Paper presented at the symposium, "Group-based emotions: Innovations in theory and method." Annual conference of the Society of Experimental Social Psychology.
- Neuberg, S. L., & Schaller, M. (2005, September). *The nature in prejudice(s)*. Invited paper presented at the conference, "Looking toward the future: Discrimination and prejudice in the 21st century."
- Becker, D. V., Blackwell, K. C., Kenrick, D. T., & Neuberg, S. L. (2005, May). *The confounded nature of angry men and happy women*. Poster presented at the annual convention of the American Psychological Society.
- Neuberg, S. L. (2005, January). *Discriminating sociality: A sociofunctional approach to intragroup and intergroup relations*. Invited paper presented at the Evolutionary Psychology Pre-Conference, annual convention of the Society for Personality and Social Psychology.
- Ackerman, J., Shapiro, J., Becker, D. V., Hofer, B., Neuberg, S. L., & Kenrick, D. T. (2005, January). *Safety*

or romance? The asymmetry of fundamental motivations on memory for faces. Poster presented at the annual convention of the Society for Personality and Social Psychology.

Cottrell, C. A., & Neuberg, S. L. (2005, January). *What impressions do people want to convey to other? A sociofunctional analysis of valued self-presentations.* Poster presented at the annual convention of the Society for Personality and Social Psychology.

Shapiro, J. R., & Neuberg, S. L. (2005, January). *From stigmatized to empathizer or from stigmatized to stigmatizer? The effects of perceived majority group norms on the expression and suppression of prejudice.* Poster presented at the annual convention of the Society for Personality and Social Psychology.

Neuberg, S. L., & Schaller, M. (2004, August). *The nature of prejudice(s): Evolution, stigma, and intergroup relations.* Paper presented at the invited symposium, "Advances in evolutionary social psychology," 28th International Congress of Psychology.

Neuberg, S. L. (2004, April). *Stereotype threat or stereotype threats? Why a more textured conceptualization of stereotype threat may be useful.* Discussant presentation in symposium on "Exploring self and social identity processes in stereotype threat," annual convention of the Western Psychological Association.

Cottrell, C. A., & Neuberg, S. L. (2004, January). *From threat to emotion to action: A sociofunctional analysis of intergroup interactions.* Paper presented at the symposium, "Exploring the complexity of intergroup emotions, beliefs, and behavior: Four theoretical alternatives," annual convention of the Society for Personality and Social Psychology.

Wilbur, C., Shapiro, J., & Neuberg, S. L. (2004, January). *Different prejudices from different threats: A sociofunctional analysis of intergroup relations.* Poster presented at the annual convention of the Society for Personality and Social Psychology.

Neuberg, S. L. (2003, October). *From the anthropology of fundamental social structures and processes to the psychology of contemporary social life: A sociofunctional approach to intragroup and intergroup relations.* Invited colloquium, Department of Anthropology, Arizona State University.

Neuberg, S. L., Kenrick, D. T., Maner, J. K., & Schaller, M. (2003, March). *Fundamental social motives and early-stage cognitive processing: Contributions of an ecological/evolutionary psychology.* Invited paper presented at the Sydney Symposium on Social Psychology, Sydney, Australia.

Cottrell, C. A., Neuberg, S. L. (2003, February). *From patterns of threat to patterns of behavior: Capturing the complexity of intergroup interaction.* Paper presented at the Symposium, "From fear to forgiveness: understanding the emotional and behavioral complexity in intergroup conflict," annual convention of the Society for Personality and Social Psychology.

Maner, J. K., Kenrick, D. T., Schaller, M., Neuberg, S. L., Becker, D. V., & Butner, J. (2003, February). *Fundamental social motives and functional projection: How self-protection and mating can bias interpersonal perception.* Poster presented at the annual meeting of the Society for Personality and Social Psychology.

Cottrell, C. A., Neuberg, S. L. (2003, February). *What do people want in a group member? A biocultural analysis of valued and devalued characteristics.* Poster presented at the annual meeting of the Society for Personality and Social Psychology.

Neuberg, S. L. (2002, November). *Why fundamentalist Christians and activist feminists are the same (but*

different from African Americans and gay men): Introducing a biocultural approach for exploring intragroup and intergroup relations. Presentation to the University of Arizona Social Psychology Program.

- Neuberg, S. L., & Cottrell, C. A. (2002, June). *A biocultural approach to intragroup and intergroup relations: Implications for intergroup emotions.* Paper presented at the Invited Symposium, "Evolutionary Approaches to Stigma, Prejudice, and Intergroup Discrimination," annual convention of the American Psychological Society.
- Neuberg, S. L. (2002, June). Chaired and introduced Invited Symposium, "Evolutionary Approaches to Stigma, Prejudice, and Intergroup Discrimination," annual convention of the American Psychological Society.
- Neuberg, S. L. (2002, May). *Why fundamentalist Christians and activist feminists are the same (but different from African Americans and gay men): Introducing a biocultural approach for exploring intragroup and intergroup relations.* Colloquium at the Ohio State University Psychology Department.
- Cottrell, C. A., & Neuberg, S. L. (2002, February). *General prejudice versus discrete emotions: A biocultural approach to intergroup relations.* Poster presented at the annual meeting of the Society for Personality and Social Psychology.
- Millevoi, A., & Neuberg, S. L. (2002, February). *Personal Need for Structure and Romantic Relationships.* Poster presented at the annual meeting of the Society for Personality and Social Psychology.
- Schaller, M., & Neuberg, S. L. (2000, June). *How Social Psychologists' Minds Work: Implications for Evolutionary Inquiries.* Paper presented at the annual convention of the Human Behavior and Evolution Society.
- Neuberg, S. L., Smith, D. M., Asher, T. (1999, February). *Why we stigmatize: A biocultural framework.* A colloquium at the University of Maryland Social Psychology Program.
- Asher, T., Neuberg, S. L., & Knight, G. P. (1998, August). *Effects of expectancy-tinged social interactions on targets' self-concepts: A meta-analysis.* Poster presented at the annual convention of the American Psychological Association.
- Luce, C. L., Neuberg, S. L., Guadagno, R. E., Biesanz, J. C., & Asher, T. (1998, August). *Impact of target complicity and cognitive load on expectancy confirmation.* Poster presented at the annual convention of the American Psychological Association.
- Biesanz, J. C., Neuberg, S. L., Smith, D. M., & Asher, T. (1998, August). *Accuracy goals and attentional resources in expectation-tinged social encounters.* Poster presented at the annual convention of the American Psychological Association.
- Cialdini, R. B., & Neuberg, S. L. (1996, October). *When one into one equals oneness: Reinterpreting the empathy-altruism relationship.* Paper presented at the annual convention of the Society of Experimental Social Psychology.
- Smith, D. M., Neuberg, S. L., Judice, T. N., & Biesanz, J. C. (1996, August). *To accommodate or challenge: Target complicity in expectancy confirmation.* Poster presented at the annual convention of the American Psychological Association.
- Brown, S. L., Lewis, B. P., Cialdini, R. B., Neuberg, S. L., & Luce, C. (1996, June). *An empirical examination of the evolutionary mechanisms of prosocial behavior.* Poster presented at the annual convention of the

Human Behavior and Evolution Society.

- Neuberg, S. L., Judice, T. N., & West, S. G. (1995, September). *The Need for Closure Scale: Questioning its construct and discriminant validity*. Paper presented at the joint conference of the European Association of Experimental Social Psychology and the Society of Experimental Social Psychology.
- Judice, T. N., & Neuberg, S. L. (1994, August). *Self-fulfilling prophecies and target misperceptions of their own performance*. Poster presented at the annual convention of the American Psychological Association.
- Neuberg, S. L. (1994, August). Chaired and introduced invited address by Russell G. Geen, "An overview of theories and applications to aggression and violence," American Psychological Association.
- Neuberg, S. L. (1994, April). *Understanding the expectancy-tinged social encounter: The regulatory role of social motives*. Colloquium at the Indiana University Psychology Department.
- Neuberg, S. L. (1993, October). *Impression formation in the social context*. Paper presented at a symposium on "Social Bases of Cognition," Society of Experimental Social Psychology.
- Neuberg, S. L. (1993, July). *Expectancy influences in social interactions: The moderating role of social goals. Invited presentation*. Ringberg Conference on Motivation and Action, Ringberg, Germany.
- Neuberg, S. L. (1993, June). *Social motives in expectancy-tinged social interactions*. Invited presentation, Society for Personality and Social Psychology annual conference.
- Neuberg, S. L. (1993, April). *Social motives and expectancy-disconfirmation processes*. Invited address, Western and Rocky Mountain Psychological Associations annual convention.
- Neuberg, S. L. (1993, April). Chaired and introduced invited address by Felicia Pratto, "Sex and politics: The gender gap in the bedroom and the cabinet." Western and Rocky Mountain Psychological Associations annual convention.
- Neuberg, S. L., Judice, T. N., Viridin, L. M., & Carrillo, M. A. (1992, August). *Perceiver self-presentational goals and expectancy confirmation*. Paper presented at a symposium on "Motivational Approaches to Expectancy Confirmation Processes," American Psychological Association.
- Neuberg, S. L. (1991, June). *Stereotypes, prejudice, and expectancy-confirmation processes*. Invited presentation at the Seventh Ontario Symposium on Personality and Social Psychology: The Psychology of Prejudice.
- Neuberg, S. L., & Newsom, J. T. (1990, August). *Personal Need for Structure and the self*. Paper presented at a symposium on "Affect and Self-Complexity," American Psychological Association.
- Viridin, L. M., & Neuberg, S. L. (1990, August). *Is perceived status a moderator of expectancy confirmation?* Poster presented at the annual conference of the American Psychological Association.
- Neuberg, S. L. (1990, May). *Association with stigmatized others: Courtesy stigma and normalization*. Paper presented at the Nags Head Conference on "Stereotypes and Intergroup Relations."
- Neuberg, S. L. (1989, August). Chaired and introduced Invited Address, Susan T. Fiske, "Interdependence and Stereotyping," American Psychological Association.
- Neuberg, S. L. (1989, August). Chaired poster session, "Self, Identity, and Gender," American Psychological

Association.

Neuberg, S. L. (1989, May). *Need for structure and social cognition*. Paper presented at the Nags Head Conference on "Self Control of Thought and Emotion."

Neuberg, S.L., & Zanna, M.P. (1988, August). *Impression formation goals and expectancy confirmation processes*. Paper presented at a symposium on "Motivational determinants of intergroup attitudes," American Psychological Association.

Neuberg, S.L., & Fiske, S.T. (1986, August). *Motivation and impression formation: Outcome dependency, attention, and individuating processes*. Paper presented at a symposium on "Motivated social cognition," American Psychological Association.

Neuberg, S.L., & Fiske, S.T. (1985, June). *Outcome dependency, stereotyping, and prejudice: Motivated control of category-based processes*. Paper presented at the University of Pittsburgh/Carnegie-Mellon University Conference on Cognition.

Fiske, S.T., & Neuberg, S.L. (1984, August). *The generalizability of category-based affect: Stereotype versus piecemeal processes in realistic impression formation*. Paper presented at a symposium on "The impact of affective-cognitive structures on social information processing," American Psychological Association.

Professional Affiliations

Association for Psychological Science, *Fellow, Charter Member*
 American Psychological Association, *Fellow*
 Society for Personality and Social Psychology, *Fellow*
 Society of Experimental Social Psychology, *Fellow*
 Society for the Psychological Study of Social Issues, *Fellow*
 Human Behavior and Evolution Society
 American Association for the Advancement of Science
 Society for Evolutionary Analysis in Law

References Available Upon Request